



FITTskills Challenge Examination Guidelines

Overview

You can challenge a specific FITTskills course for credit by writing the final examination (assessment) provided by FITT, without having to take the course. FITTskills courses can be challenged at anytime. The examinations cover the learning outcomes of the course you are challenging. You can view the knowledge requirements in the Course Description & Learning Outcomes PDF.

Each exam is assessed by FITT using the same criteria as individuals undertaking the course through the classroom or online. Registering for a Challenge Exam allows you go straight to the course assessment and complete your credits faster. FITTskills course credits can be applied to earn globally recognized FITT credentials.

Challenge examinations are available for all six FITTskills courses:

- Feasibility of International Trade
- International Market Entry Strategies
- Global Value Chain
- Products & Services for a Global Market
- International Trade Finance
- International Sales and Marketing

Challenge Exam Candidates

If you have more than three years of work experience in international trade and are well versed in the topics covered in the course(s) you are considering you may be ready for a FITTskills challenge exam.

Pricing & Registration Package

Introductory Pricing – The cost for challenging a FITTskills examination is \$225.00 plus applicable taxes. This is special introductory pricing, subject to change at any time.

When registering for a FITTskills challenge exam, you receive access to the online examination and eBook for the course you are challenging.

You do not receive access to any other learning resources provided to students registered in the course(s), including answers to any exercises/questions referenced in the textbooks.

Schedule

You have 30 days to complete the examination from the date of registration. Extensions (deferrals) may be granted at an additional charge – see *Policies* section.

Examination

Each course has a standardized open-book three-hour online exam consisting of 45 multiple choice questions. The exam must be completed online within three hours. You can write your exam at any time as long as it is done before the deadline.

To access the examination:

1. Go to www.FITTforTrade.com
2. Under SIGN IN, enter your FITT ID and password
3. Click the **FITT Students** menu (left-vertical menu), then **Online Exam Centre** and then **Login now to begin your exam**—this will redirect you to the online exam center

A credit is awarded when you achieve a ‘pass’ or ‘pass with distinction’ grade on the exam (see table). These credits count towards obtaining FITT educational credentials.

Pass with Distinction	PWD	85% or higher
Pass	P	65%-84%
Fail	F	64% or less

If you fail an assessment, you may be eligible to re-write it at an additional charge – see *Policies* section.

FITT Educational and Professional Credentials:

FITT Certificate in International Trade

Presented to individuals who have successfully completed any three FITTskills courses and examinations, or equivalency thereof (3 credits)

FITT Diploma in International Trade

Presented to individuals who have successfully completed all six FITTskills courses and examinations, or equivalency thereof (6 credits)

Certified International Trade Professional (CITP®|FIBP®) designation can be applied for by individuals who have:

- Earned their FITT Diploma
- Achieved FITT's practical work experience requirement of at least one full year
- Endorsed the CITP® |FIBP® Standards of Ethical Conduct
- Committed to ongoing professional development in the discipline of international business

Policies:

1. **Deferral Policy:** A request for an assessment deferral must be submitted to FITT in advance of the assessment deadline. You may request a deferral for up to 30 days at one given time. A maximum of three (3) deferrals per assessment is permitted. This deferral policy applies to all FITT assessments and rewrite assessments. You can request a deferral by completing an **Assessment Deferral Form**.
2. **Rewrite Policy:** You are eligible to re-write a failed FITTskills assessment within 90 days of the original deadline. There is no limit to the number of times an assessment can be re-written. However, each re-write must take place within 90 days of the previous rewrite deadline, and there is a fee of \$100 plus applicable taxes per re-write. You can request to re-take an assessment by completing an **Assessment Registration Form**.
3. **Non-Disclosure Agreement:** All FITTskills program material (curricula), including the examinations, textbooks and resources, is registered copyright of FITT. All rights reserved. The reproduction, storage in a retrieval system, or transmission in any form or by any means (including electronic, mechanical, photographic, photocopying, or recording) or any part of this program material without the prior written permission or consent of FITT is an infringement of copyright law. Violators will be prosecuted.
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