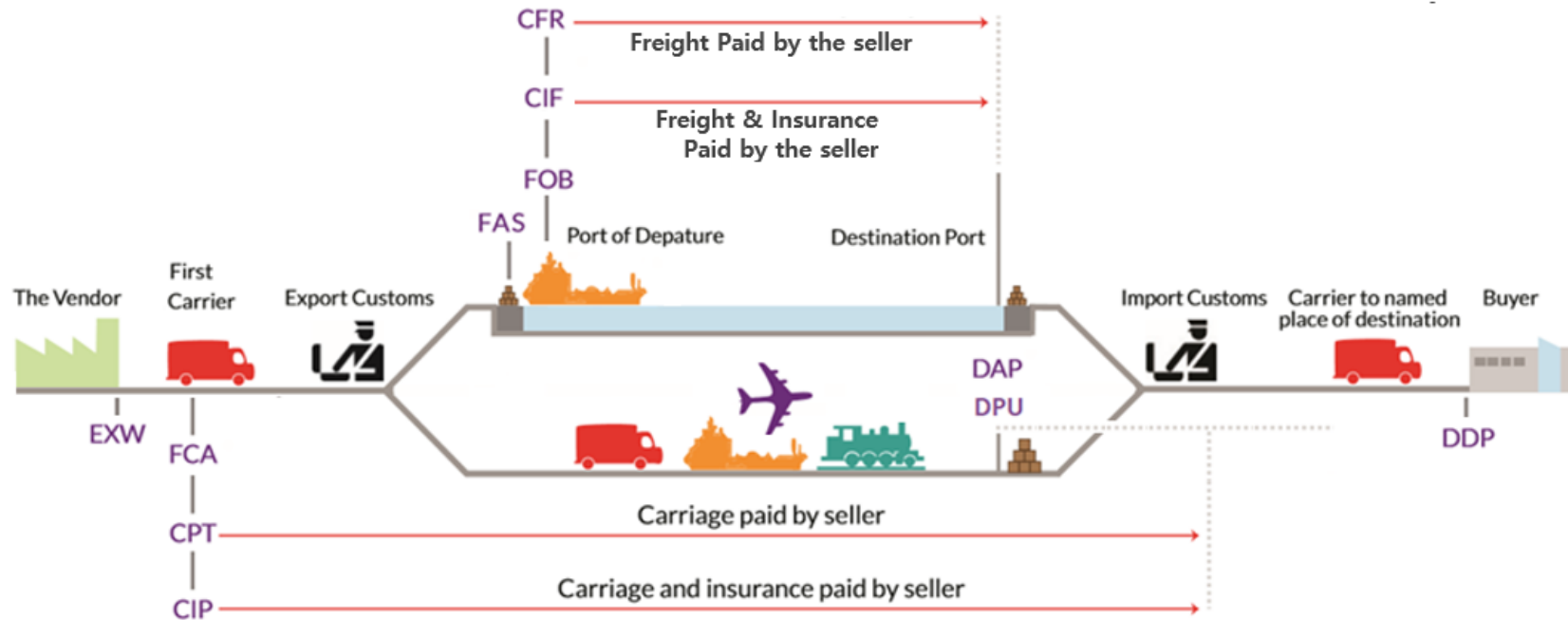


## Incoterms<sup>®</sup> 2020 Graphical Overview



Source: Adapted from Credit Industriel et Commercial (CIC), 'Bien utiliser les Incoterms<sup>®</sup>

In Partnership with:



Government of Canada  
Trade Commissioner Service

Gouvernement du Canada  
Service des délégués commerciaux

