**COMPETENCY: International Business Development**

Knowledge Areas:
- Planning for and managing international business development, including examining the risks, geographic challenges, and strategies for optimal operations.
- Understanding and managing the regulatory environment for international business.
- Developing and implementing effective business strategies for entering new markets.
- Building and maintaining networks and partnerships in international business.

**COMPETENCY: Competency: Business Operations and Planning**

Knowledge Areas:
- Global management: strategies to be an efficient and effective organization.
- Identification of regulatory and operational risks in the digital environment.
- Understanding and managing the regulatory environment for digital business.
- Managing global supply chain security and risk.

**COMPETENCY: Global Risk Management**

Knowledge Areas:
- Global supply chain risk management: identifying and managing risks in the global supply chain, including trade finance, logistics, transportation, customs, and regulatory compliance.
- Understanding and managing risks associated with geopolitical events and environmental changes.

**COMPETENCY: Global Value and Supply Chain Management**

Knowledge Areas:
- Understanding and managing the global value chain, including trade and supply chain management.
- Understanding and managing risks associated with geopolitical events and environmental changes.

**COMPETENCY: International Trade Law**

Knowledge Areas:
- Understanding and managing the legal framework for international trade, including trade and supply chain management.
- Understanding and managing risks associated with geopolitical events and environmental changes.

**COMPETENCY: Integrative Aspects of International Trade**

Knowledge Areas:
- Understanding and managing the legal framework for international trade, including trade and supply chain management.
- Understanding and managing risks associated with geopolitical events and environmental changes.

**COMPETENCY: International Trade Compliance**

Knowledge Areas:
- Understanding and managing the legal framework for international trade, including trade and supply chain management.
- Understanding and managing risks associated with geopolitical events and environmental changes.
A Task Force identified and developed a framework of integrative-trade competencies. The ten competencies within the framework describe a synthesis of knowledge, skills and abilities required to be successful in the evolving integrative trade business environment. These competencies are not tied to specific roles. Instead, they are broad attributes essential to many trade-relevant activities within organizations.

The ten competencies have been designed to reflect independent areas of focus and knowledge. Yet given the nature of integrative trade, many competencies are interwoven and some knowledge areas are shared across competencies. For instance, in "International Trade Law and International Trade Compliance," the rules and regulations that govern international trade are aligned. The "law" competency covers the rules; the "compliance" competency covers the application of these rules.

Integrative-trade competencies:
1. International Business Development
2. International Business Operations and Planning
3. Intercultural Aspects of Integrative Trade
4. Political and Policy Environment
5. International Risk Management
6. International Investment
7. International Trade and Supply Chain Finance
8. Global Value and Supply Chain Management
9. International Trade Law
10. International Trade Compliance